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**Grant Proposal Writing**

14–15 November 2013, 9.00–17.00 h

Auditorium, „Zur Rosen“, Johannisstraße 13

This two-day workshop takes a practical approach to teaching researchers how to apply for third-party funding. The workshop is tailored to the specific funding needs of postdoctoral researchers.

Through examples and relevant exercises as well as class discussions, each participant learns how to develop their funding idea by matching it to the goals of a targeted funding program. As a starting point, the workshop uses participants' written outlines of their own funding ideas. Group exercises help participants not only to structure proposals that comply with funding agency requirements but also to write proposals that reflect the reading behaviour of reviewers. The interactive nature of the workshop serves to pool the experience, ideas and opinions of the instructors with those of the young researchers thereby enhancing the learning experience for all participants.