

Rob Thompson

Personalised Leadership: How to lead intelligent people

29–30 October 2013, 9.00–17.00 h

Auditorium, „Zur Rosen“, Johannisstraße 13

This workshop covers:

- How to motivate people and persuade effectively
- The essentials of negotiation
- When it is appropriate to use authority
- Creating a “can-do” attitude and environment
- Dealing with conflicting motivations and resolving conflict
- Ensuring clear communication and dealing with differing gender and cultural communication styles
- Dealing with difficult people
- Building and maintain the confidence to do what is appropriate for the success and wellbeing of the group

PLEASE NOTE: The workshop will be VERY interactive. Expect to be asked lots of questions, expect to be challenged, expect to participate!